

New Prices from 01 October 2022

Dear business partners,

Due to the ongoing change in global market conditions we are still experiencing **significant price increases** from our suppliers of raw materials, semiconductors and electronic components. Additional costs for transport and labor further aggravate the situation.

Many of our material suppliers are struggling to meet our demand, resulting in cost increases and changes of commercial terms (e.g. allocation/delivery versus price increase) to ensure the supply of these scarce materials.

We have already implemented internal measures to counteract these significantly rising costs, and on the other hand we are also continuing to reduce our operating costs to overcome these difficult circumstances.

The core of all our work and activities is to provide the best possible quality and availability of our products. Every effort is done to sustain the supply chain and keep the delivery times of our products according to the communicated delivery classes.

We are not able to compensate all cost increases caused by our supply chain, therefore, we must increase the price in below mentioned products **effective from October 1st, 2022**.

Our continuing goal is to maintain the delivery times of all our products and provide outstanding services to your company.

We thank you for your understanding and support in these turbulent times. Despite the challenging circumstances, we are optimistic about the future and are convinced that we will continue to be a reliable partner for our customers.



The situation described above is forcing us to **increase the price of the following products:**

- Fronius Primo SnapInverter (3.0 – 8.2 kW)
- Fronius Symo SnapInverter (3.0 – 8.2 kW & 10.0 – 20.0 kW)
- Fronius Eco
- Fronius Primo GEN24 Standard & Fronius Primo GEN24 Plus
- Fronius Symo GEN24 Standard & Fronius Symo GEN24 Plus
- Fronius Tauro
- Fronius Datamanager
- All Spare Parts and Accessories

The new prices apply from October 1st, 2022 for orders previously confirmed as open (without a specific delivery date), unconfirmed orders & new orders with a delivery date from October 1st, 2022!

Due to the price adjustment process, there are delays in order confirmations. These will be sent after the updated annual offers have been completed and sent out.

We would like to apologize for the inconvenience.

If you have any further questions, please do not hesitate to contact your Fronius representative.

We thank you for your understanding.

Best regards
Mariella Doppelbauer